



CORPORATE BRIEFING

OCTOBER 27, 2021

10:30 AM

ON THE BASIS OF AUDITED ANNUAL FINANCIAL STATEMENTS JUNE 30,
2021

SAZGAR ENGINEERING WORKS LIMITED

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SAZGAR ENGINEERING WORKS LIMITED

COMPANY OVERVIEW

- Incorporated on September 21, 1991 as a private limited company.
- The Authorized share capital of the Company is PKR. 1,000,000,000/-
- Converted into a public limited company on November 21, 1994.
- The share is traded under the symbol of SAZEW.
- Listed on The Stock Exchanges of Pakistan in September 1996.
- The market price of Company share was 168.21 PKR as on June 30, 2021.
- Registered office is located at 88-Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.
- Currently 979 employees on the payroll.
- Face value of Company's share is PKR. 10/-.



COMPANY OVERVIEW

Manufacturing facilities;

- **Unit – 1 - Located at 18 K.M Raiwind Road, Lahore.**
- **Unit – 2 - Located at Western Tank Link Road,
Near Ijtimah Chowk, Sundar Road, Raiwind, Lahore.**

SAZGAR ENGINEERING WORKS LIMITED

BOARD OF DIRECTORS

Mrs. Saira Asad Hameed

- Chairperson of Board
- Non-Executive Director

Mr. Mian Asad Hameed

- Chief Executive
- Chairman of Nomination Committee
- Member of Human Resource & Remuneration Committee

Mr. Saeed Iqbal Khan

- Executive Director
- Member of Nomination Committee

Mr. Mian Muhammad Ali Hameed

- Executive Director
- Member of Risk Management Committee

Mr. Humza Amjad Wazir

- Non-Executive Director
- Member of Human Resource & Remuneration Committee
- Member of Nomination Committee

Mrs. Sana Suleyman

- Non-Executive Director
- Member of Audit Committee

Mr. Taha Mahmood

- Independent Director
- Chairman of Human Resource & Remuneration Committee
- Member of Risk Management Committee
- Member of Audit Committee

Mr. Umair Ejaz

- Independent Director
- Chairman of Audit Committee
- Chairman of Risk Management Committee
- Member of Human Resource & Remuneration Committee

Mr. Sardar Ejaz Ishaq Khan

- Independent Director



SCOPE OF BUSINESS

- **Manufacturing of Three Wheeler Vehicles.**
- **Manufacturing of Automotive Parts – Tractor Wheel Rims.**
- **Import and sale of Home Appliances.**
- **Manufacturing of Four Wheeler Vehicles.** *(Commencement of Commercial production from September - 2021)*

SAZGAR ENGINEERING WORKS LIMITED

FINANCIAL PERFORMANCE

PARTICULARS	2016	2017	2018	2019	2020	2021
Turnover	2,873,866,541	3,618,144,493	3,968,217,110	3,218,523,838	2,891,754,502	4,033,601,008
Gross profits	288,686,425	379,481,004	444,912,891	330,722,331	293,014,141	366,723,669
Net Profits after Tax	107,669,738	142,821,941	186,005,018	81,997,158	27,633,547	75,795,322
Property, Plant & Equipment	244,653,763	533,057,992	708,814,230	998,187,948	1,318,409,750	1,844,803,734
Long Term Loans	118,558,191	138,335,634	159,602,557	370,637,154	459,315,412	540,290,511
Equity	689,414,759	773,788,306	957,364,387	1,044,707,247	1,768,959,112	1,839,851,775

SAZGAR ENGINEERING WORKS LIMITED

FINANCIAL PERFORMANCE - KEY RATIOS

PARTICULARS	2016	2017	2018	2019	2020	2021
Gross profit ratio %	10.05	10.49	11.21	10.28	10.13	9.09
Profit/(loss) before tax ratio %	5.36	5.64	6.42	3.48	1.41	2.59
Earnings per share Rs.	4.99	6.62	8.62	3.04	0.70	1.63
Price earning ratio - times	6.26	41.36	33.04	72.35	178.83	103.19
Market value per share (PSX) Rs.	31.25	273.93	284.98	219.85	124.59	168.21
Break up value per share Rs.	38.36	43.05	44.39	48.44	49.46	39.57

FUTURE PROSPECTS & DEVELOPMENTS

- **Introduction of new variants of Four Wheeler vehicles.**
- **Innovation of new products. (Electric Vehicles)**
- **Research and development for new models of existing three wheelers vehicles.**
- **Improvements in the quality of existing products.**
- **Enhancement in Exports.**

SAZGAR ENGINEERING WORKS LIMITED

QUESTION & ANSWER



THANK YOU