



CORPORATE BRIEFING

OCTOBER 27, 2020

11:00 AM

ON THE BASIS OF AUDITED ANNUAL FINANCIAL STATEMENTS JUNE 30, 2020

SAZGAR ENGINEERING WORKS LIMITED

SAZGAR ENGINEERING WORKS LIMITED

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SAZGAR ENGINEERING WORKS LIMITED

COMPANY OVERVIEW

- Incorporated on September 21, 1991 as a private limited company.
- The Authorized share capital of the Company is PKR. 500,000,000/-
- Converted into a public limited company on November 21, 1994.
- The market price of Company share was 124.59 PKR as on June 30, 2020 and Rs. 170.68 as on October 26, 2020.
- Listed on The Stock Exchanges of Pakistan in September 1996.
- The share is traded under the symbol of SAZEW.
- Registered office is located at 88-Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.
- Currently 868 employees on the payroll.
- Face value of Company's share is PKR. 10/-.



SAZGAR ENGINEERING WORKS LIMITED

COMPANY OVERVIEW

Manufacturing facilities;

- ☐ **Unit – 1 - Located at 18 K.M Raiwind Road, Lahore.**
- ☐ **Unit – 2 - Under Construction - Located at Western Tank Link Road,
Near Ijtimah Chowk, Sundar Road, Raiwind, Lahore.**

SAZGAR ENGINEERING WORKS LIMITED

BOARD OF DIRECTORS

Mrs. Saira Asad Hameed

- Chairperson of Board
- Non-Executive Director

Mr. Mian Asad Hameed

- Chief Executive
- Chairman of Nomination Committee
- Member of Human Resource & Remuneration Committee

Mr. Saeed Iqbal Khan

- Executive Director
- Member of Nomination Committee

Mr. Mian Muhammad Ali Hameed

- Executive Director
- Member of Risk Management Committee

Mr. Humza Amjad Wazir

- Non-Executive Director
- Member of Human Resource & Remuneration Committee
- Member of Nomination Committee

Mrs. Sana Suleyman

- Non-Executive Director
- Member of Audit Committee

Mr. Taha Mahmood

- Independent Director
- Chairman of Human Resource & Remuneration Committee
- Member of Risk Management Committee
- Member of Audit Committee

Mr. Umair Ejaz

- Independent Director
- Chairman of Audit Committee
- Chairman of Risk Management Committee
- Member of Human Resource & Remuneration Committee

Mr. Sardar Ejaz Ishaq Khan

- Independent Director



SAZGAR ENGINEERING WORKS LIMITED

SCOPE OF BUSINESS - EXISTING

- ☐ **Manufacturing of Three Wheeler Vehicles.**
- ☐ **Manufacturing of Automotive Parts – Tractor Wheel Rims.**
- ☐ **Import and sale of Home Appliances.**

SAZGAR ENGINEERING WORKS LIMITED

FINANCIAL PERFORMANCE

PARTICULARS	2015	2016	2017	2018	2019	2020
Turnover	2,473,657,974	2,873,866,541	3,618,144,493	3,968,217,110	3,218,523,838	2,891,754,502
Gross Profits	234,215,035	288,686,425	379,481,004	444,912,891	330,722,331	293,014,141
Net Profits After Tax	73,682,904	107,669,738	142,821,941	186,005,018	81,997,158	27,633,547
Property, Plant & Equipment	250,828,978	244,653,763	533,057,992	708,814,230	998,187,948	1,318,409,750
Long Term Loans	106,748,250	118,558,191	138,335,634	159,602,557	370,637,154	459,315,412
Equity	616,919,483	689,414,759	773,788,306	957,364,387	1,044,707,247	1,768,959,112

SAZGAR ENGINEERING WORKS LIMITED

FINANCIAL PERFORMANCE - KEY RATIOS

PARTICULARS	2015	2016	2017	2018	2019	2020
Gross profit ratio %	9.47	10.05	10.49	11.21	10.28	10.13
Profit/(loss) before tax ratio %	4.03	5.36	5.64	6.42	3.48	1.41
Earnings per share Rs.	3.42	4.99	6.62	8.62	3.04	0.96
Price earning ratio - times	11.27	6.26	41.36	33.04	72.35	130.45
Market value per share (PSX) Rs.	38.50	31.25	273.93	284.98	219.85	124.59
Break up value per share	34.33	38.36	43.05	44.39	48.44	49.46

FUTURE PROSPECTS & DEVELOPMENTS

- **Setting up of a new four wheeler project under brand name “BAIC”.**
- **Future plans for existing segments;**
 - **Innovation of new products. (Electric Vehicles)**
 - **Introduction of new models.**
 - **Improvements in the quality of existing products.**
 - **Enhancement in Exports.**

SAZGAR ENGINEERING WORKS LIMITED

QUESTION & ANSWER





SAZGAR

THANK YOU