NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

1 LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan on September 21, 1991 as a Private Limited Company under the Companies Ordinance, 1984 and converted into a Public Limited Company on November 21, 1994. The Company is listed on all the Stock Exchanges of Pakistan. The Company is engaged in the manufacture and sale of automobiles, automotive parts and household electric appliances. The registered office of the company is situated at 88-Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

2 BASIS OF PREPARATION

These condensed interim financial statements (un-audited) of the Company for the nine month ended March 31, 2014 have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed and are being submitted to the shareholders as required by section 245 of the Companies Ordinance 1984.

These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2013.

3 STATEMENT OF CONSISTENCY IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year ended June 30, 2013 except as detailed below.

The Company operates an unfunded gratuity scheme for all its permanent employees. The provision is made on the basis of actuarial valuation by using the projected unit credit method. During the period company has changed its accounting policy for calculating its obligation in respect of a plan as per adoption of changes in IAS -19 (Revised) 'Employees Benefits'. Effective from July 01, 2013 the actuarial gains / losses are recognized directly to equity through the Statement of Other Comprehensive income. Previously actuarial gains or losses arising from experience adjustment and changes in actuarial assumptions in excess of 10% of the present value of the defined benefit obligation recognized in the income statement over the expected average remaining working lives of the employees participating in the plan. Otherwise, the actuarial gain or loss is not recognized. The description and the impacts of the change in accounting policy have been detailed in note 14. The revised accounting policy as a result of change in IAS-19 (Revised) 'Employees Benefits' is as follows;

DEFINED BENEFIT PLAN

Defined benefit plan is a post-employment benefit plan other than the defined contribution plan.

The Company operates an unfunded gratuity scheme for all its permanent employees. The provision is made on the basis of actuarial valuation by using the projected unit credit method. In calculating the Company's obligation in respect of a plan, Any actuarial gains and losses are recognised immediately in the statement of other comprehensive income.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

4 ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

March 31, 2014 Number	June 30, 2013 Number	Note	March 31, 2014 Rupees	June 30, 2013 Rupees
7,163,000	7,163,000	ordinary shares of Rupees 10/- each fully paid up in cash	71,630,000	71,630,000
10,809,368	10,809,368	ordinary shares of Rupees 10/- each allotted as bonus shares	108,093,680	108,093,680
17,972,368	17,972,368		179,723,680	179,723,680

Unaudited

Audited

5 CONTINGENCIES AND COMMITMENTS

5.1 Contingencies

There is no significant change in contingencies from the preceding annual published financial statement of the company for the year ended June 30, 2013. except the following;

A notice of income tax audit for tax year 2012 under section 177 of Income tax Ordinance 2001 has received during the period. The Company has filed a write petition against the notice in Lahore High Court, Lahore. As per lawyer's opinion favorable outcome is expected.

5.2 Commitments

6

Commitments in respect of:

		March 2014 Rupees	June 2013 Rupees	March 2014 Rupees	June 2013 Rupees	
LIMIT Nos.	PARTICULARS	LIMITS AVAII	ABLE	LIMITS UTILIZED		
	Not Later Than one Year					
1	Foreign LC Sight / Inland LC- Gross	370,000,000	370,000,000	126,070,023	170,641,327	
2	FATR -Sublimit of Limit No.1	88,000,000	88,000,000	8,773,311	16,776,763	
3	Murabaha Sublimit of Limit no.2	40,000,000	40,000,000	8,810,422	29,196,874	
4 5	Murabaha Sublimit of Limit no.1 Guarantee	40,000,000 8,040,000	40,000,000 8,040,000	-	7,594,883	
5	Guarantee	8,040,000	8,040,000	-	-	
PROPERTY, F	PLANT AND EQUIPMENT					
Operating fix	ed assets	6.	1	249,567,929	235,207,	
Capital work	in progress			12,001,043	12,773,	
Advance for	assets subject to finance lease			-	1,886,	
	purchase of owned vehicle			-	1,632,	
	•					
				261,568,972	251,499,	
			_		, ,	
OPERATING	FIXED ASSETS - Tangible					
Opening boo	k value			235,207,254	222,703,	
Add:						
	uring the period (at cost)					
	ding and Civil Works on Freehold Land			2,035,956	4,335,	
	it and machinery			14,196,160	9,227,	
	tric fittings			14,150,100	9,227,	
	itic nungs hiture and fixture			- I I	45, 41,	
				160 603		
	ce equipments			168,683	323,	
	tric installations			-	1,115,	
	icles			14,502,554	18,702,	

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

	Less:					
	Disposal during the period (at net book valu	e)			1	
	- Electric installations				27,439	43,959
	- Vehicles				1,136,988	2,700,079
	Depreciation charged during the period				15,378,252	18,544,451
					16,542,679	21,288,489
	Closing book value				249,567,929	235,207,254
7	INTANGIBLE ASSETS	Note				
	Opening book value				606,229	501,874
	Add: additions during the period				65,500	291,533
					671,729	793,407
	Less: amortization charged during the p	eriod			165,551	187,178
	Closing book value				506,178	606,229
8	SALES - NET		Jan-Mar	Jan-Mar	Jul-Mar	Jul-Mar
			2014	2013	2014	2013
			Rupees	Rupees	Rupees	Rupees
	Gross sales		759,453,343	525,553,989	1,923,270,998	1,533,835,874
	Less: Sales tax		114,627,506	72,512,439	288,159,983	211,476,973
	Sales returns		1,293,095	488,002	7,716,595	2,018,177
	Commission		9,364,400	7,225,134	29,112,001	19,831,612
			125,285,001	80,225,575	324,988,579	233,326,762
			634,168,342	445,328,414	1,598,282,419	1,300,509,113
9	COST OF SALES					
	Raw materials and components consumed		486,350,610	318,804,595	1,298,770,258	1,001,282,790
	Salaries, wages and other benefits		33,342,406	28,663,752	103,545,579	95,110,467
	Stores, spares and loose tools consumed		6,606,849	4,988,247	20,910,086	18,442,379
	Power and fuel charges		12,542,743 6,909,008	12,239,274 3,565,896	38,632,944 21,116,220	37,348,368 12,657,461
	Repair and maintenance Other expenses		923,599	851,964	3,913,879	2,801,761
	Depreciation & Amortization		3,535,382	3,368,878	10,461,561	9,864,948
			550,210,597	372,482,606	1,497,350,526	1,177,508,174
	Opening work-in-process		15,203,700	11,711,499	7,897,939	13,579,115
	Closing work-in-process		(15,472,165)	(9,773,019)	(15,472,165)	(9,773,019)
	Cost of goods manufactured		549,942,133	374,421,087	1,489,776,301	1,181,314,270
	Opening finished goods		163,904,644	166,291,952	91,927,686	116,965,216
	Cost of finished goods purchased during the period		-	(59,233)	-	5,562,348
	Closing finished goods		(144,627,247)	(143,079,011)	(144,627,247)	(143,079,011)
			569,219,530	397,574,794	1,437,076,740	1,160,762,823
10	TAXATION					
	Current For the period	10.1	14,081,144	7,270,260	27,023,685	20,175,552
	Prior Year	10.1	-		(136,730)	20,173,332
	Deferred				(,-30)	
	For the period		(867,532)	843,011	(2,124,085)	4,344,963
	• • • • •		13,213,612	8,113,271	24,762,870	24,520,515

^{10.1} The rate of tax has decreased from 35% to 34% during the period.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

24.280.320

11 EARNINGS PER SHARE - BASIC AND DILUTED

Profit after taxation for the period - Rupees

Basic Earnings Per Share

12

13

Weighted average number of ordinary shares outstanding during the period - Note 4	17,972,	368	17,972,36	8 17,97	2,368	17,972,368
Basic & diluted earnings per share - Rupees	1.3	35	0.84	2.8	85	1.89
TRANSACTIONS WITH RELATED PARTIES				Jul-Ma 2014		Jul-Mar 2013
Key management personnel's				Rupee	S	Rupees
Salaries and other employees benefits				26,206,	,801	24,545,025
SEGMENT RESULTS						
	Jan-Mar	Jai	n-Mar	Jul-Mar		Jul-Mar
	2014	2	2013	2014		2013
	Rupees	Ru	ipees	Rupees		Rupees
Segment Revenue						
Home appliances	3,871,193		3,350,443	4,116,217	7	12,503,199
Auto parts	28,104,680	8	5,590,036	168,255,536	5	275,151,775

356,387,935

445,328,414

(349,562)

4,086,804

21,907,710

25,644,952

15,149,488

51.236.626

1,425,910,666

1,598,282,419

(362,756)

(5,369,429)

89,227,208

83,495,025

33,878,343

1,012,854,139

1,300,509,113

(547,376)

14,282,501

53,991,533

67,699,658

Auto rickshaw Total 14 CHANGE IN ACCOUNTING POLICY

Auto parts

Auto rickshaw

Segment operating results
Home appliances

Total

The company has adopted IAS-19 (Revised) 'Employee Benefits' which is effective for accounting period beginning on or after January 01, 2013. Consequent to the changes in IAS-19 'Employee Benefits' The company is required to recognize all actuarial gain and losses directly to equity through the Statement of Other Comprehensive Income as these occur. The change in accounting policy has been accounted for retrospectively as required under International Accounting Standard - 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and the comparative financial statements have been re-stated.

The effects of the retrospective application of the change in accounting polices are as follow:

602,192,469

634,168,342

(57,889)

(5,765,186)

45,998,905

40,175,832

	June 30, 2013				June 30, 2012			
	As previously reported	Restatement As re-stated		As previously reported	Restatement	As re-stated		
	,	Amount in rupees			Amount in rupees			
Effect on balance sheet								
Employees benefits	48,446,159	7,454,351	55,900,510		43,259,188	1,090,970	44,350,158	
Un-appropriate profits	385,376,950	(7,454,351)	377,922,599		336,842,280	(1,090,970)	335,751,310	

The company carries out the actuarial valuation on annual basis therefore, the effect of actuarial gain or loss on the condensed

interim statement of comprehensive income for the nine month ended March 31, 2014 has not been disclosed separately.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2014

15 CORRESPONDING FIGURES

Corresponding figures are re-arranged, wherever necessary, for the purpose of comparison. However, no such significant rearrangements have been made in these condensed interim financial statements except for re-statements required in terms of application of change in accounting policy as referred in note 14.

16 DATE OF AUTHORIZATION FOR ISSUE

The Board of Directors of the Company has authorized these condensed interim financial statements for issue on April 18, 2014.

17 GENERAL

The figures have been rounded off to the nearest Rupee.

STATEMENT UNDER SECTION 241 (2) OF THE COMPANIES ORDINANCE, 1984

These Financial Statements have been signed by two Directors instead of Chief Executive and one Director as the Chief Executive is not for the time being in Pakistan.

SAEED IQBAL KHAN
DIRECTOR

MIAN MUHAMMAD ALI HAMEED
DIRECTOR

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